

PRESS RELEASE



(for immediate release)

QLOT HELPS MINNESOTA LOTTERY SUCCESSFULLY COMPLETE EST. 100 M USD CENTRAL GAMING SYSTEM PROCUREMENT

Sweden, April 21, 2026 – The signing of an initial 7-year contract between the Minnesota Lottery and Scientific Games for a major technological modernization of its central gaming system, retail and digital networks as well as corresponding services concludes another successful QLot Consulting project. The contract is the result of a meticulous preparation and subsequent procurement comprehensively supported by QLot Consulting of Sweden.

In establishing the guidelines for the overall project, the Minnesota Lottery placed particular emphasis on transparency, openness, and partnership alignment with the future technology and service provider, while ensuring a fair and competitive process.

QLot supported the Minnesota Lottery throughout the extensive procurement initiative, providing advisory services that included request-for-information (RFI) development and a comprehensive analysis of the Lottery's current situation, challenges, needs and objectives, resulting in a recommendation report with options for the Minnesota Lottery's consideration and decision. QLot subsequently developed the Request for Proposal (RFP) and related process documentation, provided bid process support and the evaluation framework design. Evaluation and scoring were conducted solely by Minnesota Lottery staff.

A key element introduced by QLot was the service-based structure incorporated into the RFP and final contract, which helped create a clear framework for a long-term partnership between the Lottery and its selected vendor.

"This was a crucial initiative for the future of the Minnesota Lottery, and we couldn't have asked for better support than that provided by QLot Consulting," said **Ben Freedland, General Counsel and Assistant Director of the Minnesota Lottery**. "QLot's experience saved us time and effort, resulting in a smooth and successful procurement. Fairness and innovation in procurement and contracting are core values for the Minnesota Lottery, and QLot helped us successfully achieve our objectives with professionalism and dedication. They delivered on time and on budget, with a level of quality appreciated by everyone involved, including vendors."

"We congratulate the Minnesota Lottery to its signed contract, which is a result of the hard work and dedication shown by the entire Lottery team", says **Ales Kulich, President of QLot Consulting**.





“We are proud to have met all expectations and contributed to the overall success of the Minnesota Lottery. Signing contract worth over a 100 M USD is a significant milestone, and we are pleased that our work supported a procurement process respected by both our client and major industry players.”

About Minnesota Lottery

Since 1990, the Minnesota Lottery has generated \$4.3 billion for programs that positively impact the lives of Minnesotans. More than \$1.7 billion has helped preserve, restore and protect Minnesota's environment through the Environment and Natural Resources Trust Fund, Game and Fish Fund and the Natural Resources Fund. Another \$2.3 billion has helped fund state programs, including education, public safety and health and human services. Lottery dollars also support programs to help prevent and treat problem gambling. For more information, visit www.mnlottery.com.

About QLot Consulting

QLot Consulting is an independent lottery and gaming consulting firm serving clients worldwide since 1998. The company provides services on five continents and is working with governments, lotteries, investors and suppliers to the lottery and gaming industry. For more information, visit www.QLot.com.